

UNITED STATES BANKRUPTCY COURT

Northern District of California U.S. Courthouse and Federal Building 2007 MAY 31 P 3: 44

280 South First Street Room 3035

San Jose, California 95113-3099 (408) 535-5118

RICHARD W. WIEKING CLERK U.S. DISTRICT COURT NO DIST OF CA.S.

Page 1 of 30

Gloria L. Franklin **Clerk of Court**

Richard W. Wieking, Clerk United States District Court 280 South First Street San Jose, CA 95113

C07 02851 JF

Re:

Case Name: Leticia I. Acaya

Case Number: 06-51741-MM

Bankruptcy Judge Name: Marilyn Morgan

Dear Mr. Wieking:

[] Enclosed please find the notice of appeal, certified copy of the docket and order being appealed and related papers from BAP and designated items to form the record on appeal for assignment to a district court judge.

[X] Enclosed please find a conformed copy of the notice of appeal, election to district court document, as well as a certified copy of the docket and order being appealed for assignment to a district court judge.

[] Enclosed please find the record of designated items and a certificate of record for an appeal that has been previously sent to the district court.

[] Enclosed please find a Bankruptcy Judge's Recommendation that Appeal Be Dismissed and the Notice of Appeal and associated documents filed with the Bankruptcy Court.

Please acknowledge receipt of this appeal by stamping the district court case number on a copy of this letter and return it to Angela Wong.

By:

Gloria L. Franklin, Clerk United States Bankruptcy Court

Angela Wong, Deputy Clerk

Dated: May 31, 2007

	DONALD H. CRAM, III (State Bar No. 160004) DUANE M. GECK (State Bar No. 114823)	
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	UNITED STATES BAN	KRUPTCY COURT
	FOR THE NORTHERN DIS	
	SAN JOSE I	
Iı	n re:	No. 06-51741-MMOR
	ETICIA I. ACAYA,	
	Debtor.	NOTICE OF APPEAL
		Chapter 13
		•
		Judge: The Honorable Marilyn Morgan
-	j	
	WELLS FARGO FINANCIAL ACCEPTA	NCE, secured creditor in the above-entitled
a	action, appeals under 28 U.S.C. section 158 from t	his Court's Order on Objection to Confirmation
0	of Chapter 13 Plan entered May 18, 2007, a copy of	of which is attached hereto and incorporated by
r	reference.	
	The parties to the order appealed from and	the names of their respective attorneys are as
f	follows:	•
	10749/0929/628467.1	NOTICE OF APPEAL
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NOTICE OF APPEAL In re Acaya Case No. 06-51741-MMOR

1	Debtor:	
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12	Secured Creditor:	racsimile. (400) 334-3313
13	version and an entitle of the second	A CICEDTANICE
14	WELLS FARGO FINANCIAI	_ ACCEPTANCE
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28	10749/0929/628467.1	-2- NO

NOTICE OF APPEAL In re Acaya Case No. 06-51741-MMOR

1	DATED:	May 25, 2007	
2			SEVERSON & WERSON
3			A Professional Corporation
4			Dr. /a/ Daneld H. Cram. HI
5			By: /s/ Donald H. Cram, III Donald H. Cram, III
6			Attorneys for Secured Creditor WELLS FARGO FINANCIAL ACCEPTANCE
7			WELLS FARGO FINANCIAL ACCEITANCE
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;	May GLORI U.S BA	Filed 05/31/2007 Page 5 of 30 red on Docket 18, 2007 A L. FRANKLIN, CLERK NKRUPTCY COURT IERN DISTRICT OF CALIFORNIA	
1	The	following constitutes	
2	The following constitutes the order of the court. Signed May 18, 2007		
3		Marchy Mouses	
4	Marilyn Morgan U.S. Bankruptcy Judge		
5			
6			
7			
8	UNITED STATES	BANKRUPTCY COURT	
9	NORTHERN DIST	RICT OF CALIFORNIA	
10		1	
11	In re:	Case No. 06-51741-MM	
12	LETICIA I. ACAYA,	Chapter 13	
13	Debtor.	OPINION AND ORDER ON	
14		OBJECTION TO CONFIRMATION OF CHAPTER 13 PLAN	
15			
16 17	INTE	ODUCTION	
	INTRODUCTION Wells Force Financial Assentance (WEFA) phicetate confirmation of Laticia Assentance of		
18	Wells Fargo Financial Acceptance (WFFA) objects to confirmation of Leticia Acaya's proposed		
19	chapter 13 plan. At issue is whether the negative equity from Acaya's trade-in vehicle should be treated		
20 21	as purchase money for the purposes of the hanging paragraph of § 1325(a) or whether the entire		
21	transaction has been transformed, entirely losing its purchase money status, or whether the dual status		
	rule is applicable in California.		
23		PACKCRONING	
24	FACTUAL BACKGROUND The facts are undisputed. Leticia Acaya purchased a 2005 Chevrolet Cavalier vehicle for \$9,288		
25		•	
26		fewer than 910 days before the petition date in this case.	
27		with a loan from the dealer, executing a Motor Vehicle	
28	Contract & Security Agreement. The amount	manced included the following:	
	OPINION AND ORDER ON OBJECTION TO COM	IFIRMATION OF CHAPTER 13 PLAN	

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Purchase price of vehicle	\$9,288.00
Document fees	45.00
Optional service contract	2,495.00
GAP insurance	600.00
License fees	135.00
California tire fees	8.75
Sales tax	676.64
Smog certificate	8.00
Subtotal	\$13,256.39

To facilitate the purchase, Acaya traded in her 2003 Ford Taurus, receiving a \$7,000 trade-in value. At the time, she had a remaining balance of \$13,683 on her loan for the Taurus. The dealer rolled into the new loan the negative equity of \$6,683, which is the difference between the outstanding balance on the Ford Taurus loan and that vehicle's trade-in value. The end result was that Acaya financed a total of \$19,939.39 at an annual percentage rate of fourteen and one-half percent, payable over sixty months in installments of \$440.15. The dealer subsequently assigned the Motor Vehicle Contract & Security Agreement to WFFA.

Acaya commenced this chapter 13 case on September 7, 2006. As of the petition date, the net payoff under the agreement with WFFA was \$17,099.89. WFFA filed a proof of claim on September 12. asserting a secured claim in that amount. Acaya proposes to pay WFFA's secured claim based on a mid-range Kelly Blue Book value of \$9,757 at seven percent interest, with the balance of its claim to be treated as unsecured. Unsecured creditors will receive no dividend.

WFFA objects to the proposed treatment of its claim under the plan, asserting that it is entitled to repayment of the full contract balance. It further contends that if the court concludes that the purchase money obligation does not include the negative equity in the trade-in vehicle, the court should adopt the dual status rule, rejecting the transformation rule, and find that the secured creditor has a purchase money security interest to the extent the debt was incurred to enable Acaya to acquire the new vehicle.

LEGAL DISCUSSION

Prior to October 17, 2005, the effective date of the Bankruptcy Abuse Prevention and Consumer Protection Act of 2005 (BAPCPA), debtors could bifurcate claims into secured and unsecured portions pursuant to 11 U.S.C. § 506(a). To the extent the claim was undersecured, the debtor could pay that portion as an unsecured claim. This is commonly referred to as "cramdown." However, under BAPCPA, a provision was added to the end of § 1325(a)(9) that prevents the bifurcation of certain claims. This unnumbered provision, referred to as the "hanging paragraph," provides:

For purposes of paragraph (5), section 506 shall not apply to a claim described in that paragraph if the creditor has a purchase money security interest securing the debt that is the subject of the claim, the debt was incurred within the 910-day preceding the date of the filing of the petition, and the collateral for that debt consists of a motor vehicle (as defined in section 30102 of title 49) acquired for the personal use of the debtor, or if collateral for that debt consists of any other thing of value, if the debt was incurred during the 1-year period preceding that filing....

In order to avoid cramdown, four conditions must be satisfied: (1) the creditor has a purchase money security interest; (2) the debt was incurred within 910 days preceding the filing of the petition; (3) the collateral for the debt is a motor vehicle; and (4) the motor vehicle was acquired for the personal use of the debtor. The only requirement that is in dispute is whether WFFA has a purchase money security interest.

A purchase money security interest is "an exceptional category in the statutory scheme that affords priority" over other creditors. Matthews v. Transamerica Financial Services (In re Matthews), 724 F.2d 798, 801 (9th Cir. 1984). Because the Bankruptcy Code does not define what constitutes a purchase money security interest, courts uniformly refer to state law to make the determination. Billings v. Avco Colorado Industrial Bank (In re Billings), 838 F.2d 405, 406 (10th Cir. 1988); Pristas v. Landaus of Plymouth, Inc. (In re Pristas), 742 F.2d 797, 800 (3td Cir. 1984). The Uniform Commercial Code as adopted in California provides in pertinent part:

- (a) In this section:
 - (1) "Purchase money collateral" means goods or software that secures a purchase money obligation incurred with respect to that collateral.
 - (2) "Purchase money obligation" means an obligation of an obligor incurred as all or part of the price of the collateral or for value given to enable the debtor to acquire rights in or the use of the collateral if the value is in fact so used.

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(b) A security interest in goods is a purchase money security interest as for	t in goods is a	A security interest i	(b)
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To the extent that the goods are purchase money collateral with respect (1)to that security interest. . . .

Cal. U. Com. Code § 9103. Section 9103 of the California Uniform Commercial Code (UCC) defines a "purchase money security interest" by reference to "purchase money collateral," which in turn incorporates the term "purchase money obligation." A "purchase money obligation" is defined by reference to the "price" of the collateral or the "value given" to enable the debtor to acquire rights in the collateral. The term "price," however, is not defined in the section. The official comment to the section amplifies the definitions by making clear that additional charges are included in the terms "purchase money obligation," "price," and "value given." It provides:

[T]he definition of "purchase-money obligation," the "price" of collateral or the "value given to enable" includes obligations for expenses incurred in connection with acquiring rights in the collateral, sales taxes, duties, finance charges, interest, freight charges, costs of storage in transit, demurrage, administrative charges, expenses of collection and enforcement, attorneys' fees, and other similar obligations.

The concept of "purchase-money security interest" requires a close nexus between the acquisition of the collateral and the secured obligation. (Emphasis added.)

Cal. U. Com. Code § 9103, com. 3. However, the comment does not specify whether the negative equity in a trade-in is included in these terms.

WFFA asserts that because § 2981(e) of the California Automobile Sales Finance Act (ASFA) defines "cash price" to include the negative equity in a trade-in vehicle, the term "price" as used in California UCC § 9103(a)(2) similarly includes negative equity. ASFA § 2981(e) provides:

As used on this chapter, unless the context otherwise requires:

(e) "Cash price" means the amount for which the seller would sell and transfer to the buyer unqualified title to the motor vehicle described in the conditional sale contract, if the property were sold for cash at the seller's place of business on the date the contract is executed, and shall include taxes to the extent imposed on the cash sale and the cash price of accessories or services related to the sale, including, but not limited to, delivery, installation, alterations, modifications, improvements, document preparation fees, a service contract, a vehicle contract cancellation option agreement, and payment of a prior credit or lease balance remaining on property being traded in.

Cal. Civ. Code § 2981(e)(emphasis added). WFFA relies on In re Graupner, a case with similar facts that was decided under Georgia law. In that case, the bankruptcy court read the Georgia UCC definition

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of purchase money obligation in pari materia with the provisions of the Georgia Motor Vehicle Sales
Finance Act, which, like ASFA § 2981(e), includes in the cash sale price any amount paid on a trade-in
vehicle. In re Graupner, 356 B.R. 907, 922-23 (M.D. Ga. 2006). Notably, § 9201(b) of the California
UCC provides that a transaction subject to division 9 is also subject to the provisions of the ASFA
stating:

A transaction subject to this division [9 of the California Uniform Commercial (b) Code] is subject to . . . the Automobile Sales Finance Act, Chapter 2b (commencing with Section 2981) of Title 14 of Part 4 of Division 3 off the Civil Code

Cal. Com. Code § 9201(b). See also Bank of America v. Lallana, 19 Cal. 4th 203 (1998)(seller must comply with notice provisions of both division 9 of the California UCC and the Rees-Levering Motor Vehicle Sales and Finance Act, the predecessor to the ASFA, as a prerequisite for collection of deficiency judgment). However, it is unclear whether "cash price" as defined in the ASFA is synonymous with "price of the collateral" as used in California UCC § 9103.

In determining how the California UCC and the ASFA interrelate for purposes of defining a purchase money security interest, federal courts interpreting state laws apply state rules of statutory construction. Neilson v. Chang (In re First T.D. & Inv., Inc.), 253 F.3d 520, 527 (9th Cir. 2001).

California Code of Civil Procedure § 1859 provides that "[i]n the construction of a statute the intention of the Legislature . . . is to be pursued, if possible." The California Supreme Court has declared that the "ultimate task" in statutory interpretation "is to ascertain the legislature's intent." People v. Massie, 19 Cal.4th 550, 569, 79 Cal. Rptr. 2d 816, 967 P.2d 29, 41 (1998), cert. denied, 526 U.S. 1113, 119 S.Ct. 1759, 143 L.Ed.2d 790 (1999).

Neilson v. Chang, 253 F.3d at 527. Still, the California Supreme Court has also noted that, where not ambiguous, the words of a statute provide the most reliable indication of legislative intent. Pacific Gas & Elec. Co. v. County of Stanislaus, 16 Cal.4th 1143, 1152, 69 Cal. Rptr. 2d 329, 947 P.2d 291, 297 (1997).

California UCC § 9103(a)(2) by its terms defines a "purchase money obligation" by reference to "value given to enable the debtor to acquire rights in or the use of the collateral if the value is in fact so used." These words are ambiguous in the context of the issue presented by the hanging paragraph, which issue was certainly not contemplated by the California legislature. The Court of Appeals for the Ninth Circuit examined similar language in former § 9107. Matthews, 724 F.2d at 801. Matthews involved a refinance of purchase money debt secured by household goods. The court held that the refinance destroyed the purchase money character entirely because the proceeds of the new loan were not used to acquire rights in the collateral. The court stated:

Purchase money security . . . affords priority to its holder over other creditors . . . only if the security is given for the precise purpose as defined in the statute. And we should not lose sight of the fact that the lender chooses the form.

Id.

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The California legislature enacted the ASFA to provide protection for the unsophisticated motor vehicle consumer. Cerra v. Blackstone, 172 Cal. App. 3d 604, 608 (Cal. Ct. App. (6th Dist.) 1985); Hernandez v. Atlantic Finance Co., 105 Cal. App. 3d 65, 69 (Cal. Ct. App. (2nd Dist.) 1980); Final Report of the Assembly Interim Committee on Finance and Insurance, 15 Assembly Interim Committee Reports No. 24 (1961) (quoted in The Rees-Levering Motor Vehicle Sales and Finance Act, 10 UCLA L. Rev. 125, 127 (1962)). The ASFA serves to protect motor vehicle purchasers from abusive selling practices and excessive charges by requiring full disclosure of all items of cost. Stasher v. Harger-Haldeman, 58 Cal.2d 23, 29 (1962); Thompson v. 10,000 RV Sales, Inc., 130 Cal. App. 4th 950, 966 (Cal. Ct. App. (4th Dist.) 2005); Hernandez, 105 Cal. App. 3d at 69. In particular, the California legislature amended the ASFA in 1999 to revise the definition of "cash price" and the requirements for itemizing the amount financed "to clarify how a creditor deals with the financing of the vehicle. . . . " Thompson v. 10,000 RV Sales, 130 Cal. App. 4th at 977 (quoting Analysis of Sen. Bill No. 1092, Sen. Comm. on Judiciary (1999-2000 Reg. Sess.), as amended April. 27, 1999, p.2)).

In particular, the bill requires: (1) an itemized disclosure of the agreed value of the property being traded in, the prior credit or lease balance owing on the traded in property, the net agreed value, any deferred down payment, the amount of any rebate, the remaining amount to be paid as a downpayment, and the total downpayment; and (2) a separate itemization of any prior credit of lease balance that is being financed in the new transaction. . . .

Apparently, it was a common practice for automobile dealers to disclose a negative number on the "downpayment" line in circumstances involving a negative equity trade in, and then to increase the "total amount financed" of the newly financed vehicle by a like sum. However, . . . this practice confused consumers, who, when looking over the itemization sheet, believed that a negative number on the downpayment line should reduce the total amount financed rather than increase it.

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Under the revised staff commentary to Regulation Z, a zero, not a negative number, is now required to appear on the "downpayment" line, unless there is also a cash payment involved. In addition, any prior credit or lease balance remaining in the property being traded-in is now required to be separately listed as a positive figure in the "itemization of amount financed."

Analysis of Sen. Bill No. 1092, Assembly Comm. on Judiciary (1999-2000 Reg. Sess.). The amendment conforms to federal Regulation Z, which authorizes the financing of prior credit balances on trade-in vehicles so long as the amount financed is clearly and separately itemized, and is consistent with the ASFA's remedial purpose of protecting consumers from inaccurate and unfair credit practices through full and honest disclosures. Thompson v. 10,000 RV Sales, 130 Cal. App. 4th at 977-78.

The legislative history of the ASFA makes plain that the ASFA is a consumer protection statute that imposes disclosure requirements on dealers and is not helpful in determining what constitutes a purchase money security interest under the California UCC. Importantly, the prefatory statement to ASFA §2981(e) qualifies the application of the definition of "cash price" by providing "unless the context otherwise requires," a qualification that invites consideration of the context. There is no indication in the statute or the legislative history that the 1999 amendment to "cash price" was intended to effect a departure from the traditional understanding of a purchase money security interest. As other courts have noted, rolling up negative equity into a new loan does not "enable" most vehicle purchases. In re Westfall, B.R., 2007 WL 981730 (Bankr. N.D. Ohio Mar. 30, 2007); In re Price, B.R., 2007 WL 664534 (Bankr. E.D.N.C. Mar. 6, 2007); In re Peaslee, 358 B.R. 545 (Bankr. W.D. N.Y. 2006). I conclude that the amount used to pay the negative equity does not constitute part of the price of the collateral or value given to acquire rights in the collateral as contemplated in California UCC § 9103(a)(2). Because financing the negative equity in a trade-in vehicle does not give rise to a purchase money security interest, the hanging paragraph does not apply to this portion of WFFA's secured claim.

Once a transaction is determined to be partially purchase money and partially nonpurchase money, California UCC § 9103(h) leaves to the court's discretion whether to apply the dual status rule or the transformation rule to the treatment of the secured claim. Although the Ninth Circuit in Matthews adopted a position equivalent to the transformation rule, the facts in Matthews provided no basis for adoption of the dual status rule.

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UNITED STATES BANKRUPTCY COURT For The Northern District Of California

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Under the dual status rule, adopted in Pristas, a security interest is a purchase money security interest only to the extent it secures the purchase price of the collateral, even if it secures other items. The inclusion of a nonpurchase money component does not destroy the purchase money character. The rationale is derived from former § 9-107 of the UCC, which provided that a security interest is a purchase money security interest "to the extent" it is taken or retained to secure all or part of its price. Pristas, 742. F.2d at 800-01. It supports a policy of encouraging refinancing under circumstances where the creditor has the burden of demonstrating the extent to which a security interest retains its purchase money character, benefitting both buyer and seller by facilitating the sale of consumer goods. Borg-Warner Acceptance Corp. v. Tascosa Nat'l Bank, 784 S.W.2d 129, 135 (Tex. App. 1990).

Under the transformation rule, recognized in Southtrust Bank of Alabama Nat'l Ass'n v. Borg-Warner Acceptance Corp., 760 F.2d 1240, 1242-43 (11th Cir. 1985), the inclusion of a nonpurchase money component transforms the entire claim and destroys the purchase money character. There is no longer a "pure" purchase money security interest. Pristas, 742. F.2d at 800. The policy underlying the transformation rule as applied in consumer goods cases is to prevent overreaching creditors from retaining title to all items covered under a consolidation contract until the last item purchased is paid for. Borg-Warner Acceptance Corp. v. Tascosa Nat'l Bank, 784 S.W.2d at 134-35.

In the context of the hanging paragraph, courts that have rejected the dual status rule and applied the transformation rule have found that the circumstances of the loan documentation made it impossible to allocate the secured claim between the negative equity and the purchase money obligation. See Price, B.R. , 2007 WL 664534; Peaslee, 358 B.R. 545. In this case, however, the ASFA imposes such stringent requirements upon California automobile dealers for disclosure and itemization of costs that the portion of the secured debt attributable to the purchase price of the vehicle is easily traceable. In light of the traceability, I adopt the dual status rule for determination of the treatment of WFFA's claim. I reserve the issue of allocation of payments pending further briefing.

CONCLUSION

The consumer protection purposes of ASFA suggest that ASFA's definition of "cash price" should not be incorporated into the California UCC for purposes of determining a purchase money

security interest. Consequently, WFFA's purchase money security interest does not include amounts used to pay the negative equity in a trade-in vehicle. Instead, the dual status rule provides an appropriate tool in determining the extent of WFFA's purchase money security interest. For these reasons, the objection of WFFA to confirmation of the debtor's plan is sustained. Acaya may file an amended plan consistent with this decision.

Good cause appearing, IT IS SO ORDERED.

* * * END OF ORDER * * *

1	Case No. 06-51741-MM
2	
3	SERVICE LIST
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6	RODNEY KLEMAN
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OPINION AND ORDER ON OBJECTION TO CONFIRMATION OF CHAPTER 13 PLAN

1 2 3 4 5	DONALD H. CRAM, III (State E KATRINA V. STOLC (State Bar DUANE M. GECK (State Bar No SEVERSON & WERSON, P.C. One Embarcadero Center, Suite 2 San Francisco, CA 94111 Telephone: (415) 677-5536 Facsimile: (415) 677-5664 e-mail: dhc@severson.com	No. 226557) b. 114823)		
6	Attorneys for Creditor WELLS FARGO FINANCIAL ACCEPTANCE			
7	UNITED STATES BANKRUPTCY COURT			
8	NORT	HERN DISTRICT OF CALIFORNIA		
9	SAN JOSE DIVISION			
10	In re) Case No. 06-51741-MMC)R	
11	LETICIA I. ACAYA,) Chapter 13		
12	Debtor(s).))		
13)		
15 16 17))))		
18		CERTIFICATE OF SERVICE		
19	I, the undersigned, declare	e that I am over the age of 18 and am not a p	party to this action. I	
20	am employed in the City and County of San Francisco, California; my business address is			
21	Severson & Werson, One Embarcadero Center, Suite 2600, San Francisco, California 94111.			
22	On the date below, I served a copy, with all exhibits (if any), of the following			
23	document(s):			
24	• NOTICE OF AP	PEAL		
25		• STATEMENT OF ELECTION TO HAVE APPEAL HEARD BY DISTRICT COURT INSTEAD OF BANKRUPTCY APPELLATE PANEL		
26 27	on all interested parties in said ca			
28	10749/0000/600824.1			
	Acava 10749-929	OTP Certificate of Service	page 1	

1	Rodney M. Kleman, Esq. Law Offices of Rodney M. Kleman	Devin Derham-Burk Chapter 13 Trustee	
2	400 Camino El Estero Monterey, CA 93940	P.O. Box 50013 San Jose, CA 95150-0013	
3			
4	David G. Epstein, Esq. Haynes and Boone, LLP		
5	901 Main Street Dallas, TX 75202		
6 7	[X] (BY MAIL) I caused an envelope to	be deposited in the mail at San Francisco, California	,
8	with first class postage thereon fully prep		
	• •	on & Werson's practice of collecting and processing	
9	•	•	
10	-	e day that correspondence is placed for collection and	
11		surse of business with the United States Postal Service	ın
12	sealed envelopes with first class postage	fully prepaid.	
13	I declare under penalty of perjury	under the laws of the United States of America that t	he
14	foregoing is true and correct. This declar	ration is executed in San Francisco, California, on Ma	У
15	25, 2007.		
16			
17		/s/ Bill Bush	
18		Bill Bush	
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	Acaya 10749-929	OTP Certificate of Service page	2

OTP Certificate of Service Acaya 10749-929

Case 5:07-cv-02851-JF

Document 1

Filed 05/31/2007

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Subject:06-51741 Notice of Appeal

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U.S. Bankruptcy Court

Northern District of California

Notice of Electronic Filing

The following transaction was received from Cram, Donald H. entered on 5/25/2007 at 2:41 PM PDT and filed on 5/25/2007

Case Name:

Leticia I. Acaya

Case Number:

06-51741

Document Number: 33

Docket Text:

Notice of Appeal to District Court, Fee Amount \$ 255. (RE: related document(s)[30] Order). Appellant Designation due by 6/4/2007. Transmission to District Court due by 6/25/2007. (Attachments: # (1) Exhibit Opinion and Order on Objection to Confirmation of Chapter 13 Plan# (2) Certificate of Service) Filed by Creditor Wells Fargo Financial Acceptance (Cram, Donald)

The following document(s) are associated with this transaction:

Document description: Main Document

Original filename:C:\Documents and Settings\bbush\My Documents\PDF files\acaya notice of appeal.pdf

Electronic document Stamp:

[STAMP bkecfStamp_ID=1017961465 [Date=5/25/2007] [FileNumber=6211637-0

] [01fb153dc88d218cde570e54077d6a770bd7c860bc89c309474cfb6560ac693e648

dd03e752fd2a894d252a1ed0c596d8f064628fa504a5772445a4b69a41298]]

Document description: Exhibit Opinion and Order on Objection to Confirmation of Chapter 13 Plan

Original filename:C:\Documents and Settings\bbush\My Documents\PDF files\acaya order.pdf

Electronic document Stamp:

[STAMP bkecfStamp_ID=1017961465 [Date=5/25/2007] [FileNumber=6211637-1

] [3c36743eba2cb216cac4e32b178a6cde18bb8472e2132cbd0be3aa8fcfec05a17cd

5e2f30be571795526fc0e0cd57f97b47d0c96d0efb305a008d920bf8dba8f]]

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Electronic document Stamp:

[STAMP bkecfStamp_ID=1017961465 [Date=5/25/2007] [FileNumber=6211637-2

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4d7c70682fce3a41997484df3a319e91e9f7cabf210ea4a705ae54c7d2fcd]]

06-51741 Notice will be electronically mailed to:

Alane A. Becket notices@becket-lee.com

Donald H. Cram dhc@severson.com

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Richard Ralston Richard R@w-legal.com

Katrina Stolc kvs@severson.com

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160004) 3) 0 CEPTANCE
STATES BANKRUPTCY COURT
RTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION
) No. 06-51741-MMOR
STATEMENT OF ELECTION TO HAVE APPEAL HEARD BY DISTRICT COURT INSTEAD OF BANKRUPTCY APPELLATE PANEL Chapter 13 Judge: The Honorable Marilyn Morgan
FINANCIAL ACCEPTANCE, secured creditor in the above- Appeal from this Court's Order on Objection to Confirmation 2007, and submits this statement pursuant to 28 U.S.C. y Rule 8001(e), electing to have the appeal heard by the ptcy Appellate Panel.

1	DATED: May 25, 2007	
2		SEVERSON & WERSON A Professional Corporation
3		11 1 101035301ldi Corporation
4		By: /s/ Donald H. Cram, III
5		By: <u>/s/ Donald H. Cram, III</u> Donald H. Cram, III
6		Attorneys for Secured Creditor WELLS FARGO FINANCIAL ACCEPTANCE
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	101-17/0747/02007/1	

Case 5:07-cv-02851-JF

Document 1

Filed 05/31/2007

Page 20 of 30

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Message-Id:<6211735@canb.uscourts.gov>
Subject:06-51741 Statement of Election on Appeal

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U.S. Bankruptcy Court

Northern District of California

Notice of Electronic Filing

The following transaction was received from Cram, Donald H. entered on 5/25/2007 at 2:49 PM PDT and filed on 5/25/2007

Case Name:

Leticia I. Acaya

Case Number:

06-51741

Document Number: 34

Docket Text:

Statement of Election to District Court, (RE: related document(s)[33] Notice of Appeal, filed by Creditor Wells Fargo Financial Acceptance). Filed by Creditor Wells Fargo Financial Acceptance (Cram, Donald)

The following document(s) are associated with this transaction:

Document description: Main Document

Original filename:C:\Documents and Settings\bbush\My Documents\PDF files\acaya statement of election.pdf

Electronic document Stamp:

[STAMP bkecfStamp_ID=1017961465 [Date=5/25/2007] [FileNumber=6211733-0] [182ec111050a29bdb3637896d09928d3cd2c086d34795ea3d61885940576da03035 bc4df97f29a6d4da9f2456d4b44b5c83c89f63b93e71107bba71302eee684]]

06-51741 Notice will be electronically mailed to:

Alane A. Becket notices@becket-lee.com

Donald H. Cram dhc@severson.com

Devin Derham-Burk ctdocs@ch13sj.com

Rodney M. Kleman ecf@debtdoctors.com

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Richard Ralston Richard R@w-legal.com

Katrina Stolc kvs@severson.com

06-51741 Notice will not be electronically mailed to:

1 2	RUPTCY COURT rais correct and full copy n file in my custody. Line the of	Filed on Docket 18, 2007 Page 21 of 30 BANKEUPT COURT INCREMENT OF CALIFORNIA Following constitutes Order of the court. Signed May 18, 2007						
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5	STATES District of that this is ignal door	ordina uptoy dadgo						
6	Northern Northern Certify the of the onig Dated Dated Deputy Control of the onig Deputy Control of the							
7	# * · · · ·	STATES BANKRUP ?						
8	UNITED STATES BANKRUPTCY COURT							
9	NORTHERN DISTRICT OF CALIFORNIA							
10	_							
11	In re:	Case No. 06-51741-MMP						
12	LETICIA I. ACAYA,	Chapter 13						
13	Debtor.	OPINION AND ORDER ON						
14		OBJECTION TO CONFIRMATION OF CHAPTER 13 PLAN						
15								
16	_							
17		<u>ODUCTION</u>						
18	* (A) objects to confirmation of Leticia Acaya's proposed						
19	- "	equity from Acaya's trade-in vehicle should be treated						
20	as purchase money for the purposes of the hanging paragraph of § 1325(a) or whether the entire							
21	transaction has been transformed, entirely losing its purchase money status, or whether the dual status							
22	rule is applicable in California.							
23								
24	FACTUAL BACKGROUND							
25	The facts are undisputed. Leticia Acaya p	our chased a 2005 Chevrolet Cavalier vehicle for \$9,288						
26	for her personal use on June 15, 2005, which is fewer than 910 days before the petition date in this case.							
27	Acaya financed the purchase of the Cavalier with a loan from the dealer, executing a Motor Vehicle							
28	Contract & Security Agreement. The amount financed included the following:							

OPINION AND ORDER ON OBJECTION TO CONFIRMATION OF CHAPTER 13 PLAN

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Subtotal	\$13,256.39
Smog certificate	8.00
Sales tax	676.64
California tire fees	8.75
License fees	135.00
GAP insurance	600.00
Optional service contract	2,495.00
Document fees	45.00
Purchase price of vehicle	\$9,288.00

To facilitate the purchase, Acaya traded in her 2003 Ford Taurus, receiving a \$7,000 trade-in value. At the time, she had a remaining balance of \$13,683 on her loan for the Taurus. The dealer rolled into the new loan the negative equity of \$6,683, which is the difference between the outstanding balance on the Ford Taurus loan and that vehicle's trade-in value. The end result was that Acaya financed a total of \$19,939.39 at an annual percentage rate of fourteen and one-half percent, payable over sixty months in installments of \$440.15. The dealer subsequently assigned the Motor Vehicle Contract & Security Agreement to WFFA.

Acaya commenced this chapter 13 case on September 7, 2006. As of the petition date, the net payoff under the agreement with WFFA was \$17,099.89. WFFA filed a proof of claim on September 12, asserting a secured claim in that amount. Acaya proposes to pay WFFA's secured claim based on a mid-range Kelly Blue Book value of \$9,757 at seven percent interest, with the balance of its claim to be treated as unsecured. Unsecured creditors will receive no dividend.

WFFA objects to the proposed treatment of its claim under the plan, asserting that it is entitled to repayment of the full contract balance. It further contends that if the court concludes that the purchase money obligation does not include the negative equity in the trade-in vehicle, the court should adopt the dual status rule, rejecting the transformation rule, and find that the secured creditor has a purchase money security interest to the extent the debt was incurred to enable Acaya to acquire the new vehicle.

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LEGAL DISCUSSION

Prior to October 17, 2005, the effective date of the Bankruptcy Abuse Prevention and Consumer Protection Act of 2005 (BAPCPA), debtors could bifurcate claims into secured and unsecured portions pursuant to 11 U.S.C. § 506(a). To the extent the claim was undersecured, the debtor could pay that portion as an unsecured claim. This is commonly referred to as "cramdown." However, under BAPCPA, a provision was added to the end of § 1325(a)(9) that prevents the bifurcation of certain claims. This unnumbered provision, referred to as the "hanging paragraph," provides:

For purposes of paragraph (5), section 506 shall not apply to a claim described in that paragraph if the creditor has a purchase money security interest securing the debt that is the subject of the claim, the debt was incurred within the 910-day preceding the date of the filing of the petition, and the collateral for that debt consists of a motor vehicle (as defined in section 30102 of title 49) acquired for the personal use of the debtor, or if collateral for that debt consists of any other thing of value, if the debt was incurred during the 1-year period preceding that filing. . . .

In order to avoid cramdown, four conditions must be satisfied: (1) the creditor has a purchase money security interest; (2) the debt was incurred within 910 days preceding the filing of the petition; (3) the collateral for the debt is a motor vehicle; and (4) the motor vehicle was acquired for the personal use of the debtor. The only requirement that is in dispute is whether WFFA has a purchase money security interest.

A purchase money security interest is "an exceptional category in the statutory scheme that affords priority" over other creditors. Matthews v. Transamerica Financial Services (In re Matthews), 724 F.2d 798, 801 (9th Cir. 1984). Because the Bankruptcy Code does not define what constitutes a purchase money security interest, courts uniformly refer to state law to make the determination. Billings v. Avco Colorado Industrial Bank (In re Billings), 838 F.2d 405, 406 (10th Cir. 1988); Pristas v. Landaus of Plymouth, Inc. (In re Pristas), 742 F.2d 797, 800 (3rd Cir. 1984). The Uniform Commercial Code as adopted in California provides in pertinent part:

- (a) In this section:
 - "Purchase money collateral" means goods or software that secures a (1)purchase money obligation incurred with respect to that collateral.
 - "Purchase money obligation" means an obligation of an obligor incurred (2) as all or part of the price of the collateral or for value given to enable the debtor to acquire rights in or the use of the collateral if the value is in fact so used.

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To the extent that the goods are purchase money collateral with respect to that security interest. . . .

Cal. U. Com. Code § 9103. Section 9103 of the California Uniform Commercial Code (UCC) defines a "purchase money security interest" by reference to "purchase money collateral," which in turn incorporates the term "purchase money obligation." A "purchase money obligation" is defined by reference to the "price" of the collateral or the "value given" to enable the debtor to acquire rights in the collateral. The term "price," however, is not defined in the section. The official comment to the section amplifies the definitions by making clear that additional charges are included in the terms "purchase money obligation," "price," and "value given." It provides:

[T]he definition of "purchase-money obligation," the "price" of collateral or the "value given to enable" includes obligations for expenses incurred in connection with acquiring rights in the collateral, sales taxes, duties, finance charges, interest, freight charges, costs of storage in transit, demurrage, administrative charges, expenses of collection and enforcement, attorneys' fees, and other similar obligations.

The concept of "purchase-money security interest" requires a close nexus between the acquisition of the collateral and the secured obligation. (Emphasis added.)

Cal. U. Com. Code § 9103, com. 3. However, the comment does not specify whether the negative equity in a trade-in is included in these terms.

WFFA asserts that because § 2981(e) of the California Automobile Sales Finance Act (ASFA) defines "cash price" to include the negative equity in a trade-in vehicle, the term "price" as used in California UCC § 9103(a)(2) similarly includes negative equity. ASFA § 2981(e) provides:

As used on this chapter, unless the context otherwise requires:

(e) "Cash price" means the amount for which the seller would sell and transfer to the buyer unqualified title to the motor vehicle described in the conditional sale contract, if the property were sold for cash at the seller's place of business on the date the contract is executed, and shall include taxes to the extent imposed on the cash sale and the cash price of accessories or services related to the sale, including, but not limited to, delivery, installation, alterations, modifications, improvements, document preparation fees, a service contract, a vehicle contract cancellation option agreement, and payment of a prior credit or lease balance remaining on property being traded in.

Cal. Civ. Code § 2981(e)(emphasis added). WFFA relies on In re Graupner, a case with similar facts that was decided under Georgia law. In that case, the bankruptcy court read the Georgia UCC definition

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UNITED STATES BANKRUPTCY COURT For The Northern District Of California

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of purchase money obligation in pari materia with the provisions of the Georgia Motor Vehicle Sales Finance Act, which, like ASFA § 2981(e), includes in the cash sale price any amount paid on a trade-in vehicle. <u>In re Graupner</u>, 356 B.R. 907, 922-23 (M.D. Ga. 2006). Notably, § 9201(b) of the California UCC provides that a transaction subject to division 9 is also subject to the provisions of the ASFA, stating:

(b) A transaction subject to this division [9 of the California Uniform Commercial Codel is subject to . . . the Automobile Sales Finance Act, Chapter 2b (commencing with Section 2981) of Title 14 of Part 4 of Division 3 off the Civil Code

Cal. Com. Code § 9201(b). See also Bank of America v. Lallana, 19 Cal. 4th 203 (1998)(seller must comply with notice provisions of both division 9 of the California UCC and the Rees-Levering Motor Vehicle Sales and Finance Act, the predecessor to the ASFA, as a prerequisite for collection of deficiency judgment). However, it is unclear whether "cash price" as defined in the ASFA is synonymous with "price of the collateral" as used in California UCC § 9103.

In determining how the California UCC and the ASFA interrelate for purposes of defining a purchase money security interest, federal courts interpreting state laws apply state rules of statutory construction. Neilson v. Chang (In re First T.D. & Inv., Inc.), 253 F.3d 520, 527 (9th Cir. 2001).

California Code of Civil Procedure § 1859 provides that "[i]n the construction of a statute the intention of the Legislature . . . is to be pursued, if possible." The California Supreme Court has declared that the "ultimate task" in statutory interpretation "is to ascertain the legislature's intent." People v. Massie, 19 Cal.4th 550, 569, 79 Cal. Rptr. 2d 816, 967 P.2d 29, 41 (1998), cert. denied, 526 U.S. 1113, 119 S.Ct. 1759, 143 L.Ed.2d 790 (1999).

Neilson v. Chang, 253 F.3d at 527. Still, the California Supreme Court has also noted that, where not ambiguous, the words of a statute provide the most reliable indication of legislative intent. Pacific Gas & Elec. Co. v. County of Stanislaus, 16 Cal.4th 1143, 1152, 69 Cal. Rptr. 2d 329, 947 P.2d 291, 297 (1997).

California UCC § 9103(a)(2) by its terms defines a "purchase money obligation" by reference to "value given to enable the debtor to acquire rights in or the use of the collateral if the value is in fact so used." These words are ambiguous in the context of the issue presented by the hanging paragraph, which issue was certainly not contemplated by the California legislature. The Court of Appeals for the

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Ninth Circuit examined similar language in former § 9107. Matthews, 724 F.2d at 801. Matthews involved a refinance of purchase money debt secured by household goods. The court held that the refinance destroyed the purchase money character entirely because the proceeds of the new loan were not used to acquire rights in the collateral. The court stated:

Purchase money security . . . affords priority to its holder over other creditors . . . only if the security is given for the precise purpose as defined in the statute. And we should not lose sight of the fact that the lender chooses the form.

<u>Id</u>.

The California legislature enacted the ASFA to provide protection for the unsophisticated motor vehicle consumer. Cerra v. Blackstone, 172 Cal. App. 3d 604, 608 (Cal. Ct. App. (6th Dist.) 1985): Hernandez v. Atlantic Finance Co., 105 Cal. App. 3d 65, 69 (Cal. Ct. App. (2nd Dist.) 1980); Final Report of the Assembly Interim Committee on Finance and Insurance, 15 Assembly Interim Committee Reports No. 24 (1961) (quoted in The Rees-Levering Motor Vehicle Sales and Finance Act, 10 UCLA L. Rev. 125, 127 (1962)). The ASFA serves to protect motor vehicle purchasers from abusive selling practices and excessive charges by requiring full disclosure of all items of cost. Stasher v. Harger-Haldeman, 58 Cal.2d 23, 29 (1962); Thompson v. 10,000 RV Sales, Inc., 130 Cal. App. 4th 950, 966 (Cal. Ct. App. (4th Dist.) 2005); Hernandez, 105 Cal. App. 3d at 69. In particular, the California legislature amended the ASFA in 1999 to revise the definition of "cash price" and the requirements for itemizing the amount financed "to clarify how a creditor deals with the financing of the vehicle...." Thompson v. 10,000 RV Sales, 130 Cal. App. 4th at 977 (quoting Analysis of Sen. Bill No. 1092, Sen. Comm. on Judiciary (1999-2000 Reg. Sess.), as amended April. 27, 1999, p.2)).

In particular, the bill requires: (1) an itemized disclosure of the agreed value of the property being traded in, the prior credit or lease balance owing on the traded in property, the net agreed value, any deferred down payment, the amount of any rebate, the remaining amount to be paid as a downpayment, and the total downpayment; and (2) a separate itemization of any prior credit of lease balance that is being financed in the new transaction....

Apparently, it was a common practice for automobile dealers to disclose a negative number on the "downpayment" line in circumstances involving a negative equity trade in, and then to increase the "total amount financed" of the newly financed vehicle by a like sum. However, . . . this practice confused consumers, who, when looking over the itemization sheet, believed that a negative number on the downpayment line should reduce the total amount financed rather than increase it.

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UNITED STATES BANKRUPTCY COURT

Under the revised staff commentary to Regulation Z, a zero, not a negative number, is now required to appear on the "downpayment" line, unless there is also a cash payment involved. In addition, any prior credit or lease balance remaining in the property being traded-in is now required to be separately listed as a positive figure in the "itemization of amount financed."

Analysis of Sen. Bill No. 1092, Assembly Comm. on Judiciary (1999-2000 Reg. Sess.). The amendment conforms to federal Regulation Z, which authorizes the financing of prior credit balances on trade-in vehicles so long as the amount financed is clearly and separately itemized, and is consistent with the ASFA's remedial purpose of protecting consumers from inaccurate and unfair credit practices through full and honest disclosures. Thompson v. 10,000 RV Sales, 130 Cal. App. 4th at 977-78.

The legislative history of the ASFA makes plain that the ASFA is a consumer protection statute that imposes disclosure requirements on dealers and is not helpful in determining what constitutes a purchase money security interest under the California UCC. Importantly, the prefatory statement to ASFA §2981(e) qualifies the application of the definition of "cash price" by providing "unless the context otherwise requires," a qualification that invites consideration of the context. There is no indication in the statute or the legislative history that the 1999 amendment to "cash price" was intended to effect a departure from the traditional understanding of a purchase money security interest. As other courts have noted, rolling up negative equity into a new loan does not "enable" most vehicle purchases. In re Westfall, B.R., 2007 WL 981730 (Bankr. N.D. Ohio Mar. 30, 2007); In re Price, B.R., 2007 WL 664534 (Bankr. E.D.N.C. Mar. 6, 2007); In re Peaslee, 358 B.R. 545 (Bankr. W.D. N.Y. 2006). I conclude that the amount used to pay the negative equity does not constitute part of the price of the collateral or value given to acquire rights in the collateral as contemplated in California UCC § 9103(a)(2). Because financing the negative equity in a trade-in vehicle does not give rise to a purchase money security interest, the hanging paragraph does not apply to this portion of WFFA's secured claim.

Once a transaction is determined to be partially purchase money and partially nonpurchase money, California UCC § 9103(h) leaves to the court's discretion whether to apply the dual status rule or the transformation rule to the treatment of the secured claim. Although the Ninth Circuit in Matthews adopted a position equivalent to the transformation rule, the facts in Matthews provided no basis for adoption of the dual status rule.

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Under the dual status rule, adopted in Pristas, a security interest is a purchase money security interest only to the extent it secures the purchase price of the collateral, even if it secures other items. The inclusion of a nonpurchase money component does not destroy the purchase money character. The rationale is derived from former § 9-107 of the UCC, which provided that a security interest is a purchase money security interest "to the extent" it is taken or retained to secure all or part of its price. Pristas, 742. F.2d at 800-01. It supports a policy of encouraging refinancing under circumstances where the creditor has the burden of demonstrating the extent to which a security interest retains its purchase money character, benefitting both buyer and seller by facilitating the sale of consumer goods. Borg-Warner Acceptance Corp. v. Tascosa Nat'l Bank, 784 S.W.2d 129, 135 (Tex. App. 1990).

Under the transformation rule, recognized in Southtrust Bank of Alabama Nat'l Ass'n v. Borg-Warner Acceptance Corp., 760 F.2d 1240, 1242-43 (11th Cir. 1985), the inclusion of a nonpurchase money component transforms the entire claim and destroys the purchase money character. There is no longer a "pure" purchase money security interest. Pristas, 742. F.2d at 800. The policy underlying the transformation rule as applied in consumer goods cases is to prevent overreaching creditors from retaining title to all items covered under a consolidation contract until the last item purchased is paid for. Borg-Warner Acceptance Corp. v. Tascosa Nat'l Bank, 784 S.W.2d at 134-35.

In the context of the hanging paragraph, courts that have rejected the dual status rule and applied the transformation rule have found that the circumstances of the loan documentation made it impossible to allocate the secured claim between the negative equity and the purchase money obligation. See Price, B.R., 2007 WL 664534; Peaslee, 358 B.R. 545. In this case, however, the ASFA imposes such stringent requirements upon California automobile dealers for disclosure and itemization of costs that the portion of the secured debt attributable to the purchase price of the vehicle is easily traceable. In light of the traceability, I adopt the dual status rule for determination of the treatment of WFFA's claim. I reserve the issue of allocation of payments pending further briefing.

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CONCLUSION

The consumer protection purposes of ASFA suggest that ASFA's definition of "cash price" should not be incorporated into the California UCC for purposes of determining a purchase money

security interest. Consequently, WFFA's purchase money security interest does not include amounts used to pay the negative equity in a trade-in vehicle. Instead, the dual status rule provides an appropriate tool in determining the extent of WFFA's purchase money security interest. For these reasons, the objection of WFFA to confirmation of the debtor's plan is sustained. Acaya may file an amended plan consistent with this decision.

Good cause appearing, IT IS SO ORDERED.

* * * END OF ORDER * * *

UNITED STATES BANKRUPTCY COURT

For The Northern District Of California